## For Your Business Use and Protection..... Two Courses You Should Also Consider!

- Accident and Fraud Investigation and
- Legal Advice for the Marine Surveyor

Today's boat population demands cautious, professional attention. There are now more boats on the water than regulatory agencies can keep track of. There are more recorded devastating storms and natural disasters than ever before. Boat theft is in the top 5 investigatory categories of marine insurance. And now, add the economy factor. In the last three years, almost 40% of boats sold within the last five years have been abandoned, sheriff's old admiralty litigated or repossessed. Hyperbole aside, it is important that a marine surveyor be prepared to answer calls for help concerning: Hurricanes and natural disasters including tidal waves and earthquake damage.

Piracy and boat thefts.

Deliberate Scuttling,

Salvage and Damage Appraising

Recovery, Replacement and Appraising

Court Expert Witness and Litigation Secrets

Homeland Security has a well-planned and preparedness structure for boat accidents, theft and piracy. It is important that a professional marine surveyor understand that at least 20% of any business will include calls for disaster and expert witness.

## The Navtech Accident and Fraud Investigation Course (Approximately 300 pages with Exam)

The Navtech Accident and Fraud Investigation Course informs the professional investigator: Insurance Fraud Indicators Hull Rubbings Theft and Piracy Reports Homeland Security Checklists Admiralty Investigation Fire and Damage Control Inspection, Reporting, Maritime Safety Requirements Sample Forms

Filled In Reports

## Legal Advice for the Marine Surveyor (Approximately 150 pages with Exam)

In addition to the Navtech Accident and Fraud Investigation Course, we highly recommend our newest course: Legal Advice for the Marine Surveyor, written by Master Marine Surveyor and member attorney George Castagnola. Mr. Castagnola's course is like having a lawyer in the room for both seasoned and beginning professionals. This course prepares, prevents, and professionalizes legal business protection for those doing appraisal and inspection work. While not required, we strongly recommend participation in this course and exam.:

Warranty Clauses Report Writing Business Presentations Court Witness Safe Professionalism Inspection Practices for Client Protection

## \*To Order either course or both, please use the Multiple Order Form Enclosed or call headquarters at 1-800-245-4425. <u>Courses are included in the Library Package Discount!</u>